



Happy New Year! As you start formulating your New Year's resolutions, my advice is to focus on attaining mastery. Attain mastery over your health so you will have strength and energy. Achieve mastery over your finances so that you can be financially independent and secure. Exercise mastery over your relationships so that you can enjoy life-long companionship of family and friends. Achieve mastery over your emotions so that you can keep an even keel during happy and unhappy times. Finally, attain mastery of your craft so that you make meaningful contributions and earn a living.



CAI's Professional Management Development Program helped me to master the craft of community management. It changed the trajectory of my career.

As we begin the new year, I'd encourage you to look at the 2020 schedule of classes and develop a plan for achieving your educational goals. Also, the Chapter has a Designations Mentoring Committee comprised of PCAM-certified professionals who offer career coaching. Please reach out to the Chapter office to request a mentor



Sincerely,

*Nick Berg, CMCA, AMS, PCAM  
CAI BayCen Chapter President*

## Welcome 2020 Board of Directors

Join us in congratulating our 2020 Board of Directors! We're looking forward to an exciting year ahead building bridges between volunteer leaders, managers and the business partners that provide services to community associations.

A special warm welcome to our new 2020 Directors:

**Sara Brown**



Director



**Doreen Tejeda**

Director

We appreciate everything all our Board Members do for the CAI BAYCEN Chapter!

#### Meet Your Board Members

## 2019 Annual Awards & Holiday Party



Thank you to all our members who attended our 007 Awards Dinner: Secret Agents. It was a wonderful evening celebrating industry members and recognizing Nick Berg, incoming CAI Agent.....we mean, President!

A special thank you to our Annual Dinner Committee and to all our sponsors for an exceptional 2019 holiday party.

Cheers to our Annual Awards winners and to our 2020 team! Please join us in congratulating all our 2019 Annual Awards winners. You can view all our awards winners and download our event photos on our website.

[Click Here](#)

## Chapter Upcoming Events

Register BY February 14, 2020 | M-203: COMMUNITY LEADERSHIP

March 13, 2020 | Pleasanton, CA

This blended course includes one day in classroom and half-day to complete the online content including a multiple-choice examination.

[Register Here](#)

Scholarships are available for this class.

[Apply Here](#)

February 18, 2020 | Stockton Luncheon



February 28, 2020 | San Francisco Luncheon



Looking ahead, here are our events in March.

A vertical graphic for the month of March. On the right side, the word "MARCH" is written vertically in large, bold, yellow letters. To the left of this, the text "BAY AREA AND CENTRAL CALIFORNIA CHAPTER" is written vertically in smaller white letters. The main content area has a blue background with white and yellow text. It lists three events: 1. "6 EAST BAY EDUCATION FORUM" at "Pleasanton Marriott". 2. "17 STOCKTON LUNCHEON" at "Stockton Golf &amp; Country Club". 3. "27 LADIES TEA, NETWORKING/ SOCIAL" at "Blackhawk Auto Museum, Danville".

[Register Here](#)

## CAI-CLAC Legislative Update

Thank you for inviting me to participate Stockton Education Luncheon on Tuesday, January 21st to help make sense of the new laws and cases that impact associations. CAI-CLAC is here to help you understand how new legislation affects those living and working in community associations and how to comply. If you need assistance, please contact us at [office@caiclac.com](mailto:office@caiclac.com).

As you work to comply with SB 323, please alert us if your association has new costs due to SB 323. We want to know if your elections are now more complicated, or if another part of your association business has been negatively impacted. Substantive issues with SB 323 should be reported to our Legislative Strategy & Research Committee at [LSRC@caiclac.com](mailto:LSRC@caiclac.com).

Here is our January Advocacy Report from CAI-CLAC Advocate, Louie Brown.



Last, as a member of the CAI BAYCEN community, you are invited to our most prestigious event: CAI-CLAC Legislative Days at the Capitol on March 30-31, 2020. You can find all event details at: [caiclac.com](http://caiclac.com).



Sincerely,  
*Nathan McGuire, Esq.*  
CAI-CLAC Chair

## WEBINAR: The Community Association Civility Pledge

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» Register today!

**The Community Association Civility Pledge**  
**NEW LIVE WEBINAR**  
 Sponsored by AppFolio  
 Wed., Jan. 29 | 2-3 p.m. ET

Turn neighbor conflict into a climate of listening and mutual respect. CAI's new Civility Pledge is designed to help condominium communities, homeowners associations, and co-ops foster a climate where residents can find common ground despite their differences.

Tune in LIVE, Jan. 29 at 2 p.m. ET. Webinar presenters Matt D. Ober, Esq. and community manager Katie Anderson take your questions. Space is limited.

[Register Here](#)

## 2020 Sponsorship Opportunities

It's not too late to showcase your business and services to community association professionals! 2020 Sponsorship Opportunities are available until January 31, 2020.

You must be a member to participate and sponsorships are on a first come, first served bases. Hurry, sponsorships sell out quick! Reserve your spot today!

[View 2020 Marketing Plan](#)

## Featured Sponsors



A special thank you to the companies who were 2019 Sustaining Sponsors of our Chapter. [Click here](#), to view their website or visit our [Service Directory](#) for a company profile.

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